

No.: Q012025/CVGT/ITD

Ho Chi Minh City, July 25, 2025

(Subject: Explanation of discrepancies in business results
between the separate financial statements and the consolidated financial statements
for 1st quarter of the 2025 fiscal year compared to the same period of the previous year)

To:

- THE STATE SECURITIES COMMISSION
- HO CHI MINH CITY STOCK EXCHANGE
- SHAREHOLDERS AND INVESTORS

Based on:

- Clause 4, Article 11, Chapter III, Circular 96/2020/TT-BTC issued on January 1, 2021, by the Ministry of
 - The financial statements for 01st quarter of the 2025 fiscal year of Innovative Technology Development
 - The consolidated financial statements for 01st quarter of the 2025 fiscal year of Innovative Technology
- ITD company hereby explains the discrepancies in after-tax profit exceeding 10% in the 01st of 2025 financial

1/ Discrepancy in profit in the financial statements:

Content	01st quarter of 2025	01st quarter of 2025	Discrepancy	Rate
Revenue from sales of goods and rendering of	7,755,951,136	25,587,662,114	(17,831,710,978)	-69.7%
Cost of goods sold	4,827,159,056	19,875,305,233	(15,048,146,177)	-75.7%
Gross profit from sales of goods and rendering	2,928,792,080	5,712,356,881	(2,783,564,801)	-48.7%
Financial income	3,202,157,847	3,592,264,787	(390,106,940)	-10.9%
Financial expenses	147,499,891	595,452,322	(447,952,431)	-75.2%
Selling expenses	3,455,895	2,674,395,068	(2,670,939,173)	-99.9%
General administrative expenses	86,521,378	2,102,922,233	(2,016,400,855)	-95.9%
Total net profit before tax	5,919,438,582	3,774,086,750	2,145,351,832	56.8%
Profit after corporate income tax	5,919,438,582	3,464,013,180	2,455,425,402	70.9%

In the first quarter of 2025, the Company recorded revenue from sales of goods and provision of services of VND 7.76 billion, representing a 69.7% decrease compared to the same period last year. The primary reason is that in Q1/2024, the Company had recognized most of the revenue from contracts that had been completed and accepted. Despite the decline in revenue, cost of goods sold dropped even more significantly by 75.7%, resulting in a smaller decrease of 48.7% in gross profit, which reached VND 2.93 billion.

Financial expenses declined sharply by VND 447.9 million (a 75.2% decrease), mainly due to lower outstanding borrowings. Notably, selling expenses and general and administrative expenses dropped significantly by 99.9% and 95.9%, respectively — equivalent to reductions of approximately VND 2.67 billion and VND 2.02 billion. The reason is that in the same period last year, the Company made substantial provisions for doubtful debts, whereas in the current period, these provisions were reversed, and the operational structure was optimized following the Company's restructuring efforts.

As a result, profit before tax increased by 56.8% to VND 5.92 billion, and profit after tax rose by 70.9% to VND 5.92 billion, up by VND 2.46 billion compared to the same period last year.

2/ Discrepancy in profit in the consolidated financial statements:

Content	01st quarter of 2025	01st quarter of 2025	Discrepancy	Rate
Revenue from sales of goods and rendering of	97,999,154,813	87,487,198,762	10,511,956,051	12.0%
Cost of goods sold	65,971,866,313	62,845,788,451	3,126,077,862	5.0%
Gross profit from sales of goods and rendering	32,027,288,500	24,641,410,311	7,385,878,189	30.0%
Financial income	1,137,409,447	1,620,854,649	(483,445,202)	-29.8%
Financial expenses	1,813,076,872	1,075,603,006	737,473,866	68.6%
Selling expenses	10,903,347,807	10,729,436,287	173,911,520	1.6%
General administrative expenses	13,315,677,670	11,169,933,652	2,145,744,018	19.2%
Total net profit before tax	7,171,321,622	2,609,418,876	4,561,902,746	174.8%
Profit after corporate income tax	5,404,897,745	944,886,503	4,460,011,242	472.0%
Profit after tax attributable to owners of the Parent Company	3,496,110	(2,451,869,891)	2,455,366,001	100.1%

In the first quarter of 2025, consolidated revenue reached VND 98.0 billion, representing a 12.0% increase compared to the same period last year. The cost of goods sold rose slightly by 5.0%, resulting in a strong increase of 30.0% in gross profit, equivalent to an additional VND 7.39 billion.

Although financial income declined by 29.8%, financial expenses rose by VND 737 million (an increase of 68.6%). In addition, selling expenses and general and administrative expenses increased by 1.6% and 19.2%, respectively. Nevertheless, thanks to the Company's efforts in restructuring operations, optimizing resource allocation, and enhancing cost control, profit before tax amounted to VND 7.17 billion — an increase of 174.8% year-over-year. Profit after tax reached VND 5.40 billion, up 472.0%. Notably, profit after tax attributable to the parent company increased by 100.1% compared to the same period last year, shifting from a loss to a positive result.

Sincerely.

Innovative Technology Development Corporation

General Director



Nguyen Ngoc Trung